

# **IBM WebSphere Portal Server “Kick the Tires” Consulting Package**

*Unity Software Systems*

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Version 1.0

## Background

Most IBM customers now have implemented the first phases of their corporate web sites that include an e-commerce component as well as a static HTML, basic information delivery component. In order to be able to retain existing and recruit new web visitors, IBM customers are now looking at the next level of web site based around the concept of a Portal. A portal provides content tailored to a particular customer set, possibly with the content personalized to the individual user. This consulting package provides the opportunity for customers to obtain hands on experience with IBM WebSphere Portal Server. The main objective is to provide a sufficient understanding for the customer to make an informed buying decision.

Unity Software Systems experienced consultants will install and configure IBM WebSphere Portal Server and associated tools within the customer's environment and implement a sample component of the customer's desired portal application. The customer's management and technical staff will observe the processes involved in the development and be able to use the results within their own environment, providing a thorough understanding of the potential of the IBM software.

Unity will provide up to five to seven days (depending on the complexity of the application requirements) of top-quality consulting for this consulting package at a much-reduced rate over our normal consulting rates.

## Objectives

The objectives of this consulting package are:

- To demonstrate how IBM WebSphere Portal Server can link with a customer's existing applications.
- To provide enough detail of WebSphere Portal Server and associated application development tools (including VisualAge for Java and WebSphere Studio) to make an informed buying decision.
- To demonstrate how VisualAge for Java can be used for developing WebSphere Portal Server applications.
- To provide basic guidance in the installation of IBM WebSphere Portal Server and associated tools.

## Approach

1. The customer will provide a sample scenario and, preferably, sample data in advance.
2. Unity will perform one or two days of advanced work to build the necessary code stubs. These days count against the total number of days of the consulting engagement.
3. Unity will visit the customer site to install and configure IBM WebSphere Portal Server and associated tools including IBM WebSphere Application Server, IBM HTTP Server, DB2, the appropriate Java JDK and JDBC drivers, if necessary.

## Tasks to Be Performed

- Install IBM WebSphere Portal Server on a Windows/NT, AIX or Solaris environment. This environment will be suitable for testing only.
- The installation will include appropriate version of DB2, Java JDK and IBM WebSphere Application Server, HTTP Server and appropriate fix packs.
- Configure IBM SecureWay Directory or provide integration into the customer's existing LDAP-compliant system.
- Install VisualAge for Java (Enterprise, stand alone version) and WebSphere Studio (a source code control environment will not be supported).

- Provide a description of the various processes required to implement a Portlet.
- Provide an initial Portal design for the customer's required application.
- Develop a customized Portlet for the customer's required application
- Optionally demonstrate Personalization, Domino Extended Search and/or SameTime/QuickPlace/iNotes/Notes Portlets.

## Assumptions

- The customer has installed the appropriate prerequisite Operating System software at the appropriate levels before the engagement starts. Unity will provide such a list to the customer in advance.
- The server is dedicated to WebSphere Portal Server installation for the period of the engagement.
- It is the customer's responsibility to ensure that the current system is backed up properly if there is a requirement to uninstall the demonstration. Any previous version of software that the demonstration replaces will NOT be saved during the engagement.
- Customer database is accessible via standard JDBC drivers.
- The database used for the demonstration will be a test database.
- The configuration we install will NOT be suitable for production use. It is possible that the software may have to be re-installed to meet proper production requirements.
- If the client and server are on separate machines that network connectivity is available between the two systems.
- The server will have >=512Mb of main storage, >=1Gb of free space and, if an Intel processor, >=PII 350Mhz.

## Terms and Conditions

- Five to seven consulting days of effort will be supplied to meet above objectives. One or two days will be spent in advance of the customer site visit in preparation. Four to six days will be spent on site at the customer.
- No guarantee given that the application development effort will be feasible in the timeframe.
- Work will be invoiced immediately following the last day of consulting. Invoice terms are net 30 days.
- Additional effort will be billed at normal Unity consulting rates.
- Any Unity framework code is provided for 30 days from the start of the consulting engagement. After 30 days, the software should be uninstalled or purchased from Unity.
- Out of pocket travel expenses will be billed over and above the cost of consulting.

## Additional Effort Required

- More complex configurations – for example, multiple WebSphere Application Server node configurations (varies).
- More detailed application architecture description (one or two additional days).
- Databases not supported by standard JDBC drivers (varies).
- More tailored application development (varies).

# Agreement

Accepted and Agreed To:

Customer

By: \_\_\_\_\_

Buyer Signature

\_\_\_\_\_

Printed Name

\_\_\_\_\_

Title and Organization

\_\_\_\_\_

Buyer Address

Accepted and Agreed To:

USSI, Inc D/B/A Unity Software Systems

By: \_\_\_\_\_

Supplier Signature

Philip A.F. Hartley \_\_\_\_\_

Printed Name

President, Unity Software Systems \_\_\_\_\_

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Supplier Address